



**MESSAGE FROM LIN'S EXECUTIVE DIRECTOR**

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**Thanks to LIN Supporters**

*Dear Friends, Supporters and Partners,*

*The last two months were busy and very interesting for the LIN Team!*

*We were fortunate to work with a pro bono consultation team from the U.S. FedEx Global Leadership Corps. The connection was made through Pyxera - a global consulting organization - which, like LIN, matches skilled professionals with nonprofit organizations to help build their capacity so they can achieve their goals.*

*The three week consultation was so short but the FedEx team managed to develop some practical tools, techniques, and guidelines which focused on our long-term strategy, including our partnerships with donors, and government agencies.*

*Working with the FedEx team reminded us how much the contribution of expertise can help nonprofits, which typically lack the resources necessary to sustain, grow, and effectively support marginalized groups.*



LIN & FedEx team

*It is why we want to continue and strengthen our efforts to promote networking, to increase sharing and to match skilled professionals with local nonprofits that are in need of different skill sets to improve their capacity to better serve disadvantaged communities and address quality of life issues in HCMC.*

*We were excited to kick off one of our core volunteer programs, the Community Partnership Initiative (CPI) in March. The CPI 2016 allows corporations and employees to make a meaningful community impact in developing leadership capacity for 17 individuals working with 13 different NPOs. It was a difficult process to select just 17 participants from among the applications, but fortunately, we will run the program again to accommodate those that could not join us this time around.*

*We are happy to have many friends partnering with LIN to support such volunteer initiatives and we would particularly like to thank: Irish Aid, Dale Carnegie, Ms. Nguyen Thi Bich Tam, Ms. Nguyen Trinh Khanh Linh, Ms. Nguyen Lien Kha, Ms. Dao Le Duyen, Mr. Le Hong Phuc, Mr. Huynh Minh Thao and Mr. Tony Williams for your contributions, both in terms of funding, service, and expertise.*

*We are also happy to welcome back GIBC (Global Integration Business Consultants) as a corporate sponsor for LIN's Narrow the Gap Community Fund, and Vinausteel, SIT Study Abroad, Cimigo, MSD, CHUM, Happier, BCNV, and individuals through Global Giving for supporting LIN's operations. Thank you for your trust and continued support!*

*We would like to thank all of you who support LIN and any of our NPO partners as volunteers and in other roles. And special thanks to the 13 NPOs joining the CPI 2016 program for your commitment to grow stronger so you can serve our community better!*

*[LIN's Annual Report 2015](#) was posted, now in Vietnamese as well as English, on our website; and we also shared the new Guidelines for Ethical Principles in Fundraising in Vietnam. Our Audited 2015 Financial Statements are currently being finalized by Ernst & Young and will be posted soon.*

Regards,  
Tran Vu Ngan Giang

## NEWS FOR NONPROFIT ORGANIZATIONS

### UPCOMING EVENTS



**16 JUNE 2016**

NPO MORNING COFFEE



**16—18 JUNE 2016**

LEADERSHIP CIRCLE  
2016 - TRAINING



**23 JUNE 2016**

NPO ADVISORY DAY



Ms Nuala O'Brien (white shirt) in NPO Morning Coffee (31st march)

## DEMONSTRATING ACCOUNTABILITY TO OUR BENEFICIARIES

“How does a nonprofit, or donor for that matter, demonstrate their accountability to the beneficiaries?” This was a question raised by Ms. Nuala O’Brien, Head of Development at the Embassy of Ireland in Hanoi during LIN’s NPO morning coffee with NPO partners on March 31st 2016.

As part of her sharing, Ms. O’Brien presented two scenarios reflecting the work of two different NPOs who are both striving for the same goal – to reduce infectious diseases in a relatively small community. Month by month, Ms. O’Brien walked members through the two different approaches and asked the nonprofits to share their thoughts on which was the better approach.

[READ FULL ARTICLE](#)



From the left: Mr Truong Son, Ms Bich Tam and Mr Quang Binh

## “DOING CHARITY WORK FOR YOURSELF OR FOR OTHERS?”

On May 6th, LIN hosted an NPO Morning Coffee on the topic of Charity versus Development in helping society’s most vulnerable people. Our two guest speakers were Ms. Nguyễn Thị Bích Tâm, Independent Consultant on Organizational Capacity Development and Mr. Lê Quang Bình, Chairman of iSEE and the People’s Participation Working Group (PPWG). Two big questions of this NPO Morning Coffee are:

- Individuals: “Doing charity work for yourself or for others?”
- For Non-profit organizations: “Never receive all what we are given”

[READ FULL ARTICLE](#)



## GUIDELINES ON ETHICAL PRINCIPLES IN FUNDRAISING

We are pleased to share with the not-for-profit community the attached Guidelines on Ethical Principles in Fundraising in Vietnam.

The Guidelines were adapted from the Association of Fundraising Professional’s International Code of Ethical Practices in Fundraising to create a fundraising code of conduct that would be suitable to Vietnam and acceptable to Vietnamese not-for-profit organizations.

[VIEW THE GUIDELINES](#)

## RESULTS FROM NARROW THE GAP COMMUNITY FUND’S FIRST GRANT ROUND OF 2016



[READ MORE](#)

Project proposals for the first grant round of 2016 were due on the 28th of April. Four of the six finalists were approved to

receive a grant, including:

- ⇒ SOSUB – VND 50 million to support the “SOSUB” project, which sets out to create a free, e-Learning Hub platform that will help to build English language skills.
- ⇒ Vietnam Association for Victims of Agent Orange (VaVa Chi) – VND 49 million for their project “Illiteracy Eradication classes for children with disabilities”
- ⇒ International Volunteer Club (IVC) – VND 30 million for the project “IVC goes with you to school”, which will improve the quality and quantity of meals for primary school children in a remote hamlet of Binh Phuoc Province.
- ⇒ Healthy Children, Happy Children Club – VND 45 million for the project, “Model class and network to connect relatives of patients treated at the HCMC Blood Transfusion Hematology Hospital (Pham Viet Chanh branch)”

## CPI 2016:

### LEARN TO SEE HOW SMALL WE ARE IN THE WORLD



[READ MORE](#)

LIN’s Community Partnership Initiative (CPI) 2016 was officially launched on May 6th. The program focuses on Developing Leadership Capacity of nonprofit professionals. Fifteen leaders were initially chosen to join basic knowledge training sessions in three modules. The trainers are:

- Ms. Nguyen Thi Bich Tam, an independent Consultant on Organizational Capacity Development
- Mr. Le Quang Binh, Chairman of iSEE and PPWG
- Professors Nguyen Nho Minh, Tran Minh Hao, Truong Minh Tu and Huynh Minh Nhut – all from the Dale Carnegie School in Vietnam
- Ms. Nguyen Lien Kha – Head of the Training and Development Department of VNG



## NEWS FOR SUPPORTERS

### REPORT ON THE "FOR OUR ENVIRONMENT" PROJECT OF ECO VIETNAM GROUP



Project "For our Environment" of ECO Vietnam Group - First Prize of Narrow the Gap for the Environment 2015 (Grant of VND 150,000,000) has moved the project location from Ben Tre to Tra Vinh with the approval of the community Grant Allocation Committee based on a needs assessment survey and written commitment from the local authority. Please refer to <http://bit.ly/1Wn9XoN> for specific reasons of this change.

Until now, the project has installed 4 biogas bags and 8 water storage bags in Cau Ke District, Tra Vinh Province; organized a series of workshops at the People's Committee of Cau Ke District and at Hoa An and Phong Phu Communes for the local authority, the social and political organizations such as the Women's Union and Farmers' Union, agricultural officers and local people.

Regarding upcoming activities, the project is going to install 12 water storage bags and 4 biogas bags. EVG will announce a specific date and time so that community members can join these trips. In October, EVG will finalize the project and submit their final report, which LIN will share online and through our newsletter.

### NARROW THE GAP FUND SITE VISIT SCHEDULE

LIN CENTER would like to invite anyone who is interested to join one or more of the scheduled visits, as detailed below. (Note: LIN team apologizes that some of the visits already took place before the Nhip Cau newsletter was disseminated. An invitation was posted, in advance, on Facebook; however, we realize that many supporters do not use Facebook so, in the future, we aim to share site visit invitations by email as well and with more advance notice).

- ⇒ 27/5/2016, 9.30 AM, My Future - A group of young adults with intellectual disabilities Support to young adults with intellectual disabilities
- ⇒ 28/5/2016, 9.30 AM, Ceporer Hocmon and CHUM Follow children, sponsored at Ceporer Hocmon and their families
- ⇒ 28/5/2016, 9.30 AM, Ceporer Hocmon Vegetable Community Garden 12/6/2016 9.30 AM Association for Victims of Agent Orange/Dioxin, Cu Chi Physical therapy departments for Dioxin's children and children with disabilities
- ⇒ 12/6/2016, 9.30 AM, Association for Victims of Agent Orange/Dioxin, Cu Chi Physical therapy departments for Dioxin's children and children with disabilities

[REGISTER SITEVISIT](#)

### 18 NEW NPOs JOIN PHILOINHUAN.ORG TO CONNECT WITH DONORS

In March and April 2015, 18 new NPOs in HCMC asked to publish their profiles on the VietnamCauses website. These NPOs include:

- |  |   |
|--|---|
| 1. Hoa Mau Don Orphanage   | Women's Union   |
| 2. A New Day social work group   | 10. Ho Chi Minh Child Welfare Association(HCWA)                             |
| 3. Environment Communication and Community Development Association (ECCDA) | 11. AIDS Program/Tinh Than Program  |
| 4. Books from the Heart Project  | 12. Little Rose Warm Shelter  |
| 5. Tuong Lai Centre for Health Education and Community Development         | 13. Disability Research and Capacity Development Center (DRD)               |
| 6. Blue Dreams Volunteer group   | 14. Students In Social Enterprise University of Economics, HCMC (UEH SISE)  |
| 7. Social Work Team of University of Economics, Ho Chi Minh City           | 15. Huynh Tan Phat Scholarship Fund   |
| 8. BIT FTU HCMC  | 16. Gop Sang Group  |
| 9. Cau Ong Lanh Ward   | 17. Thanh Danh Consultancy of Research and Development LTD (G-link Vietnam) |
|  | 18. Nhan Ai Social Work Club  |

[VISIT VIETNAMCAUSES.ORG](http://VIETNAMCAUSES.ORG)

### CONGRATULATING FIVE LUCKY DONORS!



We are pleased to announce the lucky draw winners of 2 Tam Hao and 3 Wrap & Roll vouchers. These five individuals were randomly selected to win a voucher after completing LIN's online donor survey, "How can LIN serve you better?":

1. **Ms. Vu Thi Quynh Giao** - VND 500,000 Voucher from Wrap & Roll Restaurant
2. **Ms. Nguyen My** - VND 200,000 Voucher from Wrap & Roll Restaurant
3. **Ms. Pham Thi Phuong Lan** - VND 200,000 Voucher from Wrap & Roll Restaurant
4. **Mr. Dennis Berg** - VND 300,000 Voucher from Tam Hao Fresh Noodles Restaurant
5. **Ms. Nguyen Thu Thuy** - VND 300,000 Voucher from Tam Hao Fresh Noodles Restaurant

## NEWS FOR SKILLED VOLUNTEERS

### MANDALA NIGHT FEATURES A PARTNERSHIP BETWEEN A BUSINESSES AND NONPROFIT (03/2016)



Three staff of Horizon Capital Group joined LIN's Board of Directors and provided critical help to LIN in terms of human resources, finance, legal advice, strategy and so on.

Ms. Ngo Thi Van Nga, representing Horizon Capital Group and Mr. Pham Truong Son, representing LIN, shared their respective experiences with cross-sector collaboration along with over 100 participants at a Mandala Night event in March 2016. Four key experiences were mentioned:

#### *\*How can volunteers balance their career and their volunteer work?*

Skilled volunteers can manage their personal work by a job description listing tasks to be done and days needed to complete them. Mr. Son said that he and Horizon's finance team agreed to meet on the last day of every month, with a volunteer present to collect and help LIN with financial management.

A skilled volunteer will always prioritize his/her office job, with volunteer work following in 'out of office hours' or free time. Once a clear commitment is made, volunteers and NPOs can easily cooperate.

#### [READ FULL ARTICLE](#)

#### 2016 MANDALA NIGHT UPCOMING SERIES:

**28/06:** Networking for a change

**26/07:** Nonprofits' Board Management matching

**30/08:** Networking for a change

**27/09:** Learn from failure: unsuccessful stories from nonprofits and skilled volunteers

**22/11:** Networking for a change

**20/12:** Should we continue Corporate Day of Service?

*Note: Dates and programme may be subject to change*

#### TIPS FOR HOW TO GO PRO BONOS FROM LIN'S FEDEX VOLUNTEER TEAM



*"It is impressive how big of an impact can be made with limited resources. People are people – cultures that are very different can have very similar aspirations. I feel fortunate to have had the opportunity to "Pay it Forward" to Female Leaders."*

**- Leslie Snyder, Managing Director, FedEx Ground, Pittsburgh Area**



*"My "aha" moment was a quote from Dana when she said, "Just because it's hard, doesn't mean you don't try." This experience was challenging. But in true FedEx fashion, we got the job done and the clients were happy. The "customer defines quality" and the LIN team repeatedly mentioned how pleased they were with our recommendations and work products".*

**- Marvin White, Manager, Desktop Planning & Innovation (DPI) FedEx TechConnec**



*"FedEx is fortunate to have PSP (People – Service – Profit) as a guiding philosophy. Taking "time to think" strategically is critical. Managing information, people and resources efficiently within an organization is critical. Affirmed that international business travel is tough work."*

**- Bailey Leopard, Lead Counsel, FedEx Express**

THANKS TO OUR MARCH AND APRIL VOLUNTEERS AND DONORS!

SKILLED VOLUNTEERS

Support LIN Center

Bailey Leopard  
Betsy Moon Park  
Bùi Thị Thanh Vân  
Carey Zesiger  
Chữ Mỹ Thùy Linh  
Dana R.H. DOAN  
Đặng Thị Ngọc Dung  
Dilshaad Ali  
Đỗ Thị Như Tâm  
Đoàn Bảo Châu  
Đoàn Mạnh Khâm  
Graeme Alexander  
Hà Xuân Trùng  
Lê Minh Hạnh  
Lê Quang Bình  
Lê Quốc Thái  
Lê Thị Băng Tâm  
Lê Văn Khải  
Leslie Snyder  
Linda Loose  
Lý Thị Ngân Châu  
Mạc Phương Tri  
Mark Jerome  
Mark Sidel

Marvin White  
Ngô Quỳnh Như  
Nguyễn Anh Huy Vũ  
Nguyễn Bảo Ngọc  
Nguyễn Duy Liêm  
Nguyễn Phương Thảo  
Nguyễn Thái Thanh  
Nguyễn Thanh Hòa  
Nguyễn Thị Minh Châu  
Nguyễn Thị Thanh Vân  
Nguyễn Thị Thanh Vũ  
Nguyễn Thị Thu Hà  
Nguyễn Thị Thùy Hương  
Nguyễn Trần Hoàng Anh  
Nhanh Rơ Châm  
P. Eli Angel Mazur  
Phạm Anh Tuấn  
Phạm Kiều Anh  
Phạm Việt Anh Minh  
Phan Hoàng Lê Hảo  
Quách Toàn Long  
Ray Wilkinson  
Trần Bảo Ngọc  
Trần Diệu Thúy  
Trần Thị Cẩm Thạch

Trần Thị Phương Anh  
Trần Thị Thanh Hương  
Trần Thị Thủy Tiên  
Trịnh Thị Thanh Thủy

Support CPI 2016

Đào Lê Duyên  
Huỳnh Minh Thảo  
Lê Hồng Phúc  
Nguyễn Liên Khả  
Nguyễn Thị Bích Tâm  
Nguyễn Trịnh Khánh Linh  
Tony Williams

Support NPO Services

Đào Minh Lệ  
Mai Đoàn Anh Thi

Support Narrow the Gap

Bùi Thị Thy  
Cù Ngọc Mai  
Đình Anh Lan  
Đình Trần Thảo My  
Đỗ Hồng Liên  
Hoàng Ngọc Thiện Tâm

Huỳnh Ngọc Lam  
Lâm Trung Quân  
Lê Hùng Cường  
Lương Bảo  
Ngô Phúc Nguyên  
Nguyễn Hải Thanh  
Nguyễn Hoàng Dung  
Nguyễn Hoàng Thúy An  
Nguyễn Hoàng Tuấn  
Nguyễn Khang An  
Nguyễn Mai Hân  
Nguyễn Ngọc Tú Trân  
Nguyễn Thị Cẩm Tiên  
Nguyễn Thị Hải Dương  
Nguyễn Thị Vân Anh  
Phan Quốc Thái  
Trần Đỗ Thu Trang  
Trần Ngọc Phụng  
Trần Thị Thanh Hương  
Trần Thị Yến Phương  
Võ Thị Nga  
Vũ Thị Hà  
Vương Ly  
Vương Ngọc Vy Vân

INDIVIDUAL SPONSORS

Nhà tài trợ ẩn danh  
Khách tham gia sự kiện Mandala Night tháng 03/2016  
Đình Thị Quỳnh Anh  
Ms. Leslie Snyder

Phạm Trường Sơn  
Tony Williams  
Trần Thu Thắm  
Trần Vũ Ngân Giang

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