

HCMC Grantmakers Forum 2010

To Promote Meaningful Dialogue Among Grantmakers

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Presentation for session on

Partnerships Among Grantmakers

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Partnerships Among Grantmakers

What do we mean by 'partnership'?

- 'Partnership' is a word that means different things to different people and covers many types of relationship but, normally within an ngo setting, a 'partnership' could be anyone of these:
 - Funding
 - Advice
 - Joint working
 - Formal and informal
- Important to determine clearly what type of partnership you and other organisations are looking for :-
 - Close working
 - Arms length
 - Mutual/shared responsibility
 - Long term or short term
- Partnerships take time to build
 - Trust
 - Mutual understanding
 - Sharing of goals/vision

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- SCC has many partnerships but one to concentrate on today is those partnerships we have with a number of organisations who work with us on *Working with Others*. These include:
 - Lufthansa HelpAlliance
 - LIN, DRD, Australian Consulate
 - The organisations we support with advice and grants
- Why do we have these partnerships?

Mainly because our partners bring something special to the table that we do not have or need more of such as:

 - » Experience – panel members
 - » Fresh Ideas and knowledge – panel members and other individuals
 - » Money - donor
 - » Networks - everyone
 - » Shared aims – everyone – especially those receiving a grant

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What is Working With Others?

- A small grant fund (typical grant size c\$2,000-\$3,000)
- Two key aims
 - to ensure that children with a disability receive an education
 - To develop a strong, healthy, able and effective local ngo structure
- Developing real partnerships with organisations working with children with a disability – especially around ensuring the child receives an education
- Idea is that the programme also helps the organisation to develop as an organisation (what is called ‘capacity building’)
- Specialist panel with variety of experts providing advice and also looking for links with the organisations WWO supports
- Partnerships with those organisations receiving grants expected to be long term and developmental and encouraging self-sufficiency

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- What is good about partnerships
 - Constituent parts become bigger than the whole
“Một cây làm chẳng nên non. Ba cây chụm lại nên hòn núi cao”
 - Bring fresh ideas and perspectives
 - More comprehensive solutions – one organisation can often only respond to one part of the picture
 - Shared responsibilities
- What is not so good!
 - Partners will always have their own needs and will always need to deal with these first so they may not always give the project or your needs enough attention
 - Conflicting objectives – important to establish these early
 - You can lose some control – not easy for some to accept
 - Take over – sometimes one partner is bigger than the other – needs mutual respect

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The Future

- Particularly with *Working With Others* – we would like to hear from any organisation or individual – (commercial, ngo or government) working with children with a disability.
- SCC committed to working in partnership across all of our work
- We are therefore happy to hear from anyone who feels they would like to work with us on anything we do

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- Thank you

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